



COMPATIBLE
LANDS
FOUNDATION

POSITION ANNOUNCEMENT

Director of Military Partnerships

The Compatible Lands Foundation (CLF) is a 501(c)(3) organization that works with landowners throughout the U.S. to conserve land and natural resources, while supporting compatible land use near military installations.

Position Description and Responsibilities:

- Manage the development and execution of CLF's current and future efforts to implement the Readiness and Environmental Protection Integration (REPI) program at military installations throughout the United States.
- Serve as the organization's primary Point of Contact with military installations as determined by the organization's Director and/or Board.
- Develop and maintain relationships with the Services' and DoD's REPI Program Directors.
- Understand REPI requirements and assist REPI partner installations, and influence when possible, DoD REPI funding decisions and allocations for CLF REPI Partner Installations.
- Working with the Director, Board and other staff to guide CLF's vision and strategic direction.
- Working with the Director, Board and other staff to analyze CLF's talent requirements and selection decisions.
- Perform other executive level duties in pursuit of CLF's mission and strategy as required.
- Serve as CLF Liaison to US Department of Agriculture – Natural Resources Conservation Service (USDA-NRCS) for REPI partnership opportunities and additional funding for CLF partner cost share.
- Facilitate, on behalf of CLF, the process by which eligible and targeted US Military installations that lack an approved REPI program implement such a program on installation. This involves working with CLF leadership to identify and prioritize potential target installations, educating installation leadership on the merits of REPI, motivating them to pursue getting an approved REPI, and supporting them with information they require to complete the process.
- Work with CLF leadership and installation representatives to facilitate the timely completion of Cooperative Agreements and related documents forming the legal foundation for relationships between CLF and installations. This does not include legal review or opinions on such documents.
- For installations that have approved REPI programs, facilitate on behalf of CLF, their level of activity in pursuing the creation of buffer zones through voluntary conservation easements or other mechanisms that have been approved by CLF.
- Support CLF efforts to participate in the REPI challenge, including drafting of nomination packages and working with CLF leadership to strategize proposals.
- Assist and support the Executive Director in serving as a point of contact to the Army Environmental Command (AEC), and the Air Force Civil Engineer Center (AFCEC), in San Antonio, TX and elsewhere to ensure that CLF's actions are aligned with their needs, desires and requirements.
- Assist and support the Executive Director in serving as a point of contact to the Department of Defense in Washington, DC.

- Actively promote the capabilities of CLF among various REPI stakeholders, at the installation and intermediate command levels making it clear that 1) CLF on is largely focused on the land buffering requirements of military installations under the REPI program, and CLF is not bound by geographical and/or mission constraints.
- Provide regular feedback and advice to CLF's Board of Trustees regarding DoD policy matters and changes.
- Assist in the completion of all necessary reporting obligations as required by CLF's respective Agreements (CAs and EMAs)

Deliverables related to this position:

- Developing and presenting on behalf of CLF to both military and non-military entities.
- Weekly report of activities (summary) to be delivered by Noon EST on Friday each week, unless participation in CLF business precludes delivery.
- Weekly participation in staff meetings.
- Weekly participation in the management meetings unless participation in CLF business precludes participation on the call.
- Monthly review of progress relative to goals.
- Participation in Annual Planning Retreat. Dates and locations to be defined and agreed upon by all participating members.
- Other incidental deliverables to be determined.

Position Requirements:

- Graduate-level degree (Masters, MBA, CPA or Doctoral Degree in a related area of expertise)
- Bachelor's degree will be considered if 10+ years of additional relevant experience.
- Demonstrated expertise in land conservation and organizational management.
- Previous experience with planning and execution of the REPI program.
- Excellent and proven written and verbal communication skills.
- Military background preferred but not required.
- Extensive travel required.

Expertise in the following areas is an asset:

- Development, staffing, and execution of REPI Partnerships' Cooperative Agreements and Encroachment Management Agreements.
- Understanding and experience with US Government contracting procedures and regulations.

Reporting to: This position reports to Executive Director of the Compatible Lands Foundation and the Governing Board.

Salary: Depends on experience.

Location: Remote

To apply: Send a cover letter, resume, and three (3) references to Lorre West (lwest@compatiblelands.org).

Application Closes: 13 MAY 2022